

## **Itgovernance – Account Manager Climate Control**

As a Sales Engineer for this company you are responsible for an extensive range of tasks. After maintaining the existing customer portfolio, you also do prospecting to add new customers. You have good analytical skills and technical expertise so that you can analyze the needs of the customer and convert them into the perfect solution. You are responsible for drawing up your quotations and following up on them proactively. You are in constant contact with your customers to answer technical and commercial questions. You work independently as you are fully responsible for your own agenda.

- Bachelor Electromechanics (Climate control)
- Affinity / Knowledge of HVAC
- Commercial attitude
- Competitive salary
- hospitalization insurance
- Eco vouchers
- Car + fuel card
- Laptop + GSM
- · Meal vouchers
- Bonuses

https://example.org